

Airwaves Winter 2017

A Clear Mission to Serve the HVAC Industry

It has been a Historic Year for Glasfloss Industries. Celebrating the 80th anniversary of our family business and moving into a new corporate headquarters will be long remembered. I am happy to report that Glasfloss is better positioned to serve customer needs than at any point in my 38 years. A tremendous amount of planning and effort went into preparing the new facility and to execute the move during the busy season. Staff from across the country contributed to the massive local effort required to complete the project without significant disruption.

Competitors continue to consolidate and get much larger. The move toward more focused corporate control and away from a merger and acquisition mindset is refreshing for an evolving industry and economy. Of course it will likely take years for the dust to settle and companies to reshape their corporate image and mission. I sincerely hope they are successful.

Glasfloss is proud to be privately owned and operated in America since 1936. Our mission has always been helping customers grow and thrive in this industry.

It has been a busy year and was our pleasure to serve you.



Best Wishes in 2017,

Scott Lange

President

New Glasfloss Corporate Headquarters Grand Opening



Desoto, TX Ribbon Cutting November 11, 2016

After months of planning and a very ambitious move, the Glasfloss team successfully moved our Dallas corporate offices and plant to our new Desoto, TX corporate location. The new Desoto facility provides 430,000 sq. ft. of manufacturing, warehouse and office space with plenty of room for future growth and capacity.

Heidelberg Printing Press Filters - We Have You Covered



If you are not aware, Glasfloss makes all of the most common size mini-pleat filters used in Heidelberg printing presses. These special-size, 2" Puracell II mini-pleat filters are difficult to find and Glasfloss makes a high quality OEM replacement option. For pricing information, please contact your Glasfloss Sales Representative. Click on the link below to view the most common part#'s and sizes:

[Heidelberg Printing Press Filter Replacement Options](#)

Three-Time "Top Gun" Sales Award Winner



Scott Lange (left) presents
"Top Gun" Sales Award

For the third year in a row, Robert Burnette has won the Glasfloss "Top Gun" Sales Award for 2016. Robert is a District Manager over Glasfloss' Eastern ARW sales territory and he is entering his tenth year at Glasfloss. Congratulations to Robert on another great year!

New Glasfloss Product Videos



Did you know that Glasfloss now has product videos available on Youtube? You can view the new videos on our smart phone app, Facebook, www.glasfloss.com and at the link below:

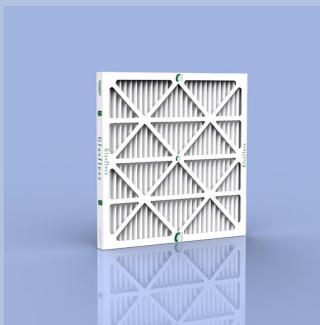
https://www.youtube.com/playlist?list=PL6hh4z6AGE99L8Pwo_ID0-hhIM0zTe0eT

New 400 HW and 400 HWR Air Cleaner Packaging Option



Glasfloss recently added an additional packaging option for our 400 HW and 400 HWR Honeywell replacement air cleaners. You now have the choice of ordering these filters as a 5 pack or the new 2 pack option.

HV High Capacity Pleated Filter, Now MERV 10A



We are please to announce that our high capacity HV pleated filter now achieves MERV 10 and MERV 10A when tested in accordance with the ANSI/ASHRAE 52.2 Test Standard. Glasfloss has the most complete line of MERV 10 pleated filters in the industry and we are proud to now offer MERV 10A on our HV pleat!

AHR Expo 2017 Las Vegas, NV



If you will be attending the 2017 AHR Expo in Las Vegas, NV, please plan to stop by our booth #C6306 and check out what's new at Glasfloss. Our management team and sales team will be on hand - we hope to see you in Vegas.

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