



Airwaves Winter 2016

80 Years of Gratitude 1936 - 2016

The Glasfloss Family is very appreciative of the opportunities we have had to serve customers the past 80 years. Since 1936 several generations have grown up and retired within our once small industry. Many companies have come and gone. Our associates and my family are still here - completely focused on HVAC filtration. We continue to invest in our business and our people to insure Glasfloss will be there to serve future generations.

We know you work hard to grow and retain customers. If we can assist with a portion of the heavy lifting we are always happy to do so, it is our purpose. Consistency is what we strive to provide. The best way to achieve a goal like consistency is through experienced people. The average length of service for all our many hundreds of associates around the country is 10 years! Yes, we are proud to be here and strong in 2016.

We hope 2015 was fruitful for your business, your customers, and your family as well. It has been our pleasure to serve, it was a very busy year.

Thanks to our valued Business Partners from the Glasfloss family.



Sincerely,

Scott Lange

President

Glasfloss MERV 10 Pleated Filters Lead the Industry



(New Glasfloss MERV 10 Pleat Ad)

Did you know that Glasfloss Industries is the only manufacturer in our Industry with a full-line of MERV 10 pleated filters? Recent changes to the ANSI/ASHRAE 52.2 Test Standard have allowed Glasfloss to re-test and upgrade our SB, ZL, HV and ZXP pleated filters to MERV 10, with no increase in pressure drop.

The new Glasfloss MERV 10 pleated filter ad (left) will be featured in various trade publications in 2016 and will be available as a poster for display. For more information on Glasfloss MERV 10 pleated filters please contact your Glasfloss Sales Representative or visit: www.glasfloss.com

Back to Back "Top Gun" Sales Award Wins



Robert Burnette (left) receives "Top Gun" Award from Scott Lange

Robert Burnette has won the Glasfloss "Top Gun" Sales Award for 2015. Robert is a District Manager over Glasfloss' Eastern ARW sales territory and he is entering his ninth year at Glasfloss. This is the second year in a row that Robert has won the award!

Congratulations on a great 2015 Robert!

New Glasfloss Corporate Headquarters & Plant Coming Soon



After many years of growth, we are excited to announce plans to move the Glasfloss Dallas corporate headquarters and plant to a new larger facility in Desoto, TX. Our new Desoto building will give Glasfloss much needed additional manufacturing, warehouse and dock space to better serve our customers.

The building, which incorporates 423,000 square feet, is situated at major north, south, east and west shipping lanes, which will enhance our ability to get product in and out of the facility more efficiently. Glasfloss is working on preparing the building for machinery setup and operations and is targeting the move-in around mid-year.

2016 AHR Expo, Orlando, FL



If you will be attending the 2016 AHR Expo in Orlando, FL please plan to stop by our booth and check out what's new at Glasfloss. Several of our top corporate managers and our District Managers will be attending the show. We look forward to seeing you in sunny FL.

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